

# Robust (MD + ML) = *Learned Mechanisms*



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LSE



Yang Cai  
Yale



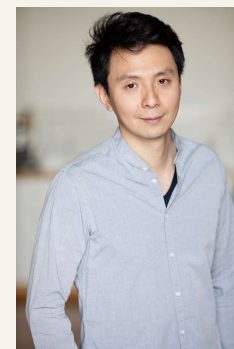
Costis Daskalakis  
MIT

1. [BCD] Multi-Item Mechanisms without Item-Independence: Learnability via Robustness. (EC '20)
2. [CD] Recommender Systems meet Mechanism Design. (EC '22)

# Motivation

what is this  
rock and how  
should I sell it

private  
value  $v$



- How to sell an item to optimize revenue?
  - without information about the buyer's value, no meaningful optimization of revenue can be attained.
- **Bayesian assumption:** the seller knows a distribution  $F$  s.t.  $v \sim F$ .
  - Private value: We know  $F$ , but not the the sampled value  $v$ .
  - Quasi-linear Utility:  $v \cdot x - p$  if wins the item with prob.  $x$  and pays price  $p$ .
- **[Riley-Zeckhauser'81, Myerson'81]:** The optimal mechanism is a take-it-or-leave-it offer of the item at price:  $p^* \in \arg \max \{z \cdot (1 - F(z))\}$ .

# Motivation (cont'd)

$v_1$



$\vdots$

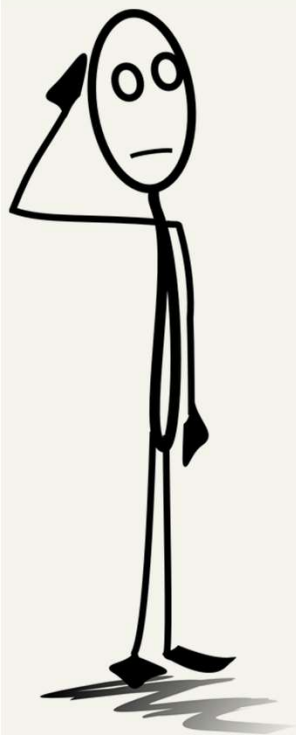
$v_n$



what is this  
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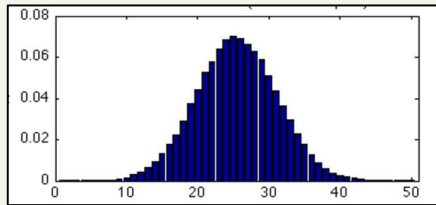
- How to sell an item to optimize revenue?
- **[Myerson'81]**: When  $v_1, \dots, v_n$  are i.i.d.  $\sim F$  optimal auction is second price auction with reserve price  $p^* \in \arg \max \{z \cdot (1 - F(z))\}$ .
  - similar characterizations of optimal auction if the  $v_i$ 's are just independent
- Workhorse in theory and practice of auctions.

## Motivation (cont'd)



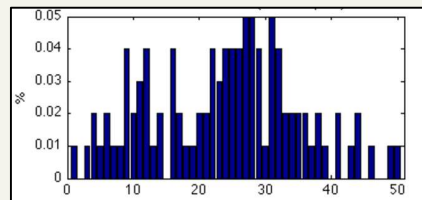
- Where exactly does the prior  $F$  come from?
  - **A:** from market research or observation of bidder behavior in selling the same kind of items in some prior auction + econometric analysis
- Hmm, so our best bet is that we know  $\hat{F} \approx F$
- Using  $\hat{F}$  instead of  $F$  is usually a bad idea
  - overfitting to details of  $\hat{F}$
- **What to do?**

# Motivation (cont'd)



true  $F$

observations (somewhere)



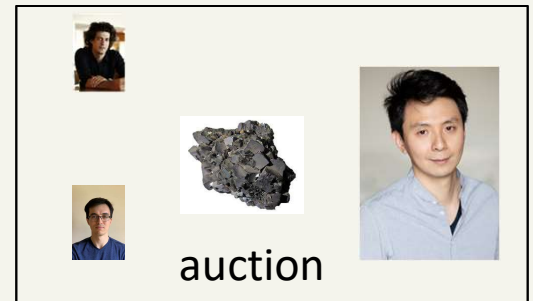
empirical dist'n

econometrics

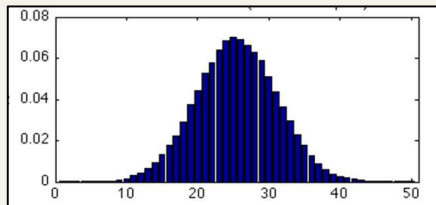
approximate  $\hat{F}$

MD

*overfitting*

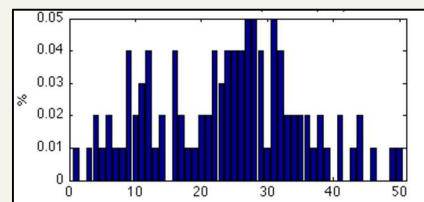


# Motivation (cont'd)



true  $F$

observations (somewhere)



empirical dist'n

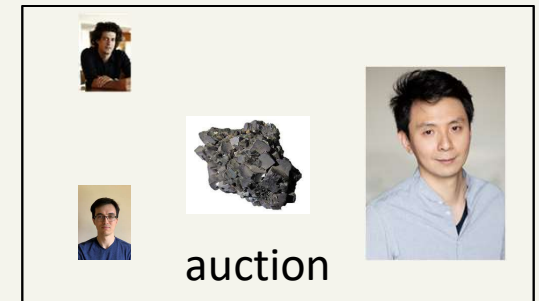
econometrics

approximate  $\hat{F}$

**Sample-based  
MD**

**Robust MD**

[Roughgarden'14, Mohri-Medina'14, Huang et al'14, Morgenstern-  
5, Devanur et al'16, Roughgarden-Schrijvers'16, Gonczarowski-Nisan'16,  
16, Syrgkanis'17, Cai-Daskalakis'17, Gonczarowski-Weinberg'18, Balcan  
t al. '19...]



# Robust Mechanism Design



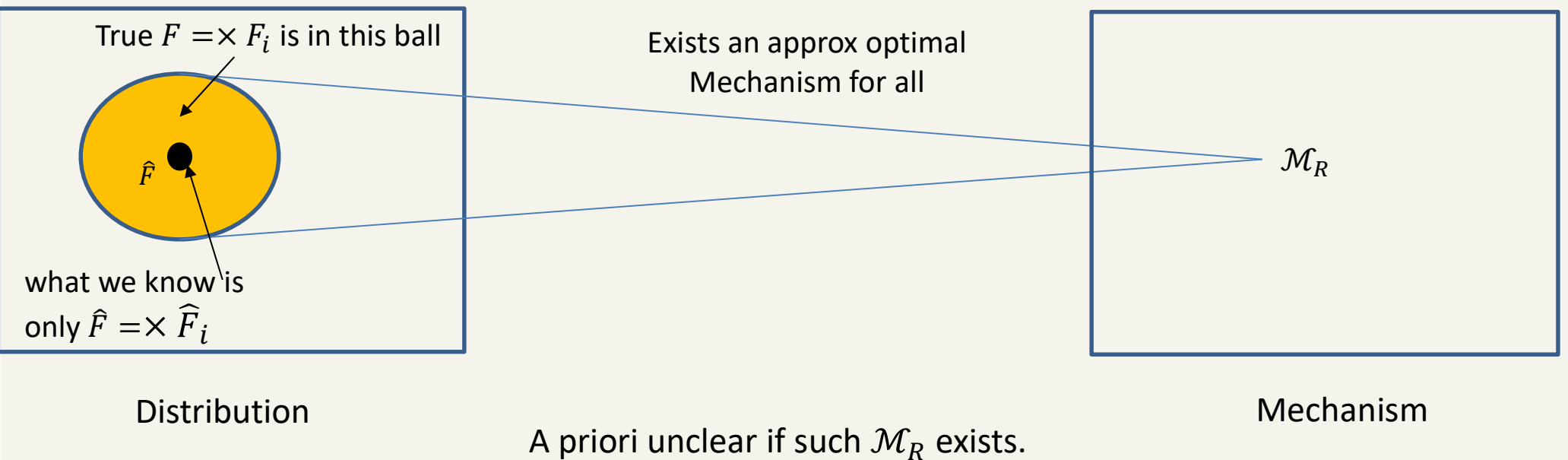
# Robust Mechanism Design – One-Item Many-Bidders

**Setting:**  $n$  bidders, 1 item, independent values drawn from  $F = F_1 \times \dots \times F_n$ ,  $\forall i$  know  $\hat{F}_i$  such that  $d(\hat{F}_i, F_i) \leq \epsilon$

**Goal:** given  $\hat{F}_1, \dots, \hat{F}_n$  and with no knowledge of  $F_1, \dots, F_n$ , find mechanism  $\mathcal{M}_R$  such that:

$$\text{Rev}_{\mathcal{M}_R}(\times_i F_i) \geq \text{OPT}(\times_i F_i) - \text{err}(\epsilon, n)$$

where  $\text{err}(\epsilon, n) \rightarrow 0$  as  $\epsilon \rightarrow 0$ .





# Robust Mechanism Design – One-Item Many-Bidders

**Goal:**  $n$  bidders 1 item, values drawn from  $F = F_1 \times \dots \times F_n$  for all  $i$ , know  $\hat{F}_i$  such that  $d(\hat{F}_i, F_i) \leq \epsilon$   
 given  $\hat{F}_1, \dots, \hat{F}_n$  and with no knowledge of  $F_1, \dots, F_n$ , find mechanism  $\mathcal{M}_R$  such that:

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where  $\text{err}(\epsilon, n) \rightarrow 0$  as  $\epsilon \rightarrow 0$ .

**Chen-Cai-Daskalakis EC'20]:**

**Individual Rationality (IR):** the buyer has non-negative utility if report truthfully

**Dominant Strategy Incentive Compatible (DSIC):** reporting truthfully is a dominant strategy

| Distance $d$ |   | Utility   |
|--------------|---|---|
| Kolmogorov   | $\text{Rev}(\mathcal{M}_R, F) \geq \text{OPT}(F) - \text{err}(\epsilon, n)$<br>$\mathcal{M}_R$ is IR and DSIC | $ \text{OPT}(F) - \text{OPT}(\hat{F})  \leq O(n\epsilon)$ |
| Lévy         | same  | same  |

$$d_K(F, G) = \sup_x |F(x) - G(x)|$$

$$d_L(F, G) = \inf \{ \epsilon > 0 : F(x - \epsilon) - \epsilon \leq G(x) \leq F(x + \epsilon) + \epsilon, \forall x \in \mathbb{R} \}$$

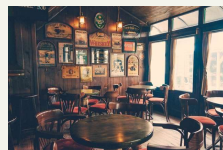
**Kretzky-Kiefer-Wolfowitz Inequality]:** With prob.  $1 - \delta$ , the empirical distribution

$O(\frac{\log 1/\delta}{\epsilon^2})$  samples is within  $\epsilon$  in Kolmogorov distance to the original one. dominance.

# Multi-Dim Revenue Maximization



⋮



how should I  
auction seats in  
all Hong Kong  
restaurants?

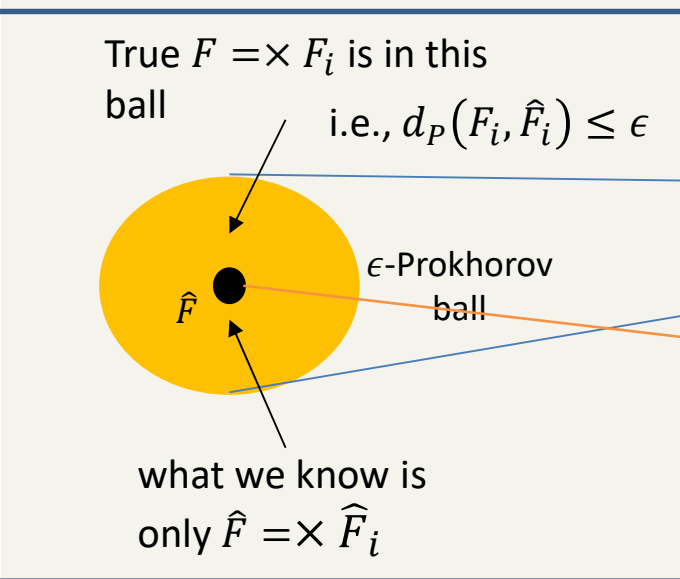
- characterization of revenue optimal mechanism much more challenging and no general characterization is known. [Rochet'85], [Laffont-Maskin-Rochet'87], [McAfee-McMillan'88], [Wilson'93], [Armstrong'96], [Rochet-Chone'98], [Armstrong'99], [Zheng'00], [Basov'01], [Kazumori'01], [Thanassoulis'04], [Vincent-Manelli '06,'07], [Figalli-Kim-McCann'10], [Pavlov'11], [Hart-Nisan'14], [Hart-Reny'15], [Daskalakis-Deckelbaum-Tzamos '17], [Frongillo-Kash '16] ...
- Lots of recent progress on various fronts (characterizations, simple-vs-optimal results,...)

Example: additive valuation,  $t = (t_1, \dots, t_m)$ ,  $x = (x_1, \dots, x_m)$  and  $v_i(t; x) = \sum_{i \in [m]} t_i x_i$

**General Setting:**  $n$  bidders, multi-dim type

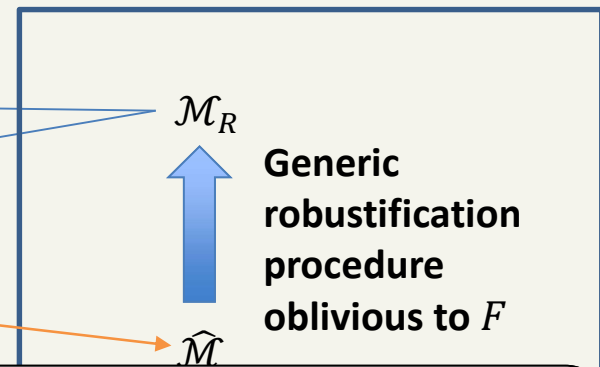
$$u_i(t; x, p) = v_i(t; x) - p$$

$v_i(t; x) \in [0, 1]$ , 1-Lipschitz w.r.t.  $t$  in  $\ell_1$  for every allocation  $x$ .



Distributions

Robustness holds for **arbitrary mechanisms**



**Bayesian Incentive Compatible (BIC):** reporting truthfully is a Bayes-Nash equilibrium

**Stable-Cai-Daskalakis EC'20]:** given a mechanism  $\hat{\mathcal{M}}$  BIC and IR w.r.t.  $\hat{F}$ , can turn it into robust  $\mathcal{M}_R$  such that for all  $F$  in the  $\epsilon$ -ball:  $\mathcal{M}_R$  is **appx( $\epsilon, n, m$ )-BIC**, exactly-IR, and  $\text{Rev}_{\mathcal{M}_R}(F) \geq \text{Rev}_{\hat{\mathcal{M}}}(\hat{F}) - \text{err}(\epsilon, n, m)$ . This implies that  $\text{OPT}(F) \approx \text{OPT}(\hat{F})$ , so if  $\hat{\mathcal{M}}$  is approx. optimal for  $\hat{F}$ ,  $\mathcal{M}_R$  is approx. optimal for  $F$ .

# Prokhorov Distance

## □ Prokhorov Distance:

- Widely used in robust statistical decision theory [Huber '81, Hampel et al. '86].
- Strassen's Characterization of the Prokhorov distance:

$$d_P(F, \hat{F}) \leq \varepsilon \iff \exists \text{ coupling } \gamma(x, y) \text{ of } F, \hat{F} \text{ s.t. } \Pr_{\gamma}[\|x - y\| > \varepsilon] \leq \varepsilon$$

- i.e. can couple  $F, \hat{F}$  so that, w/ probability  $\geq 1 - \varepsilon$ , samples are within  $\varepsilon$

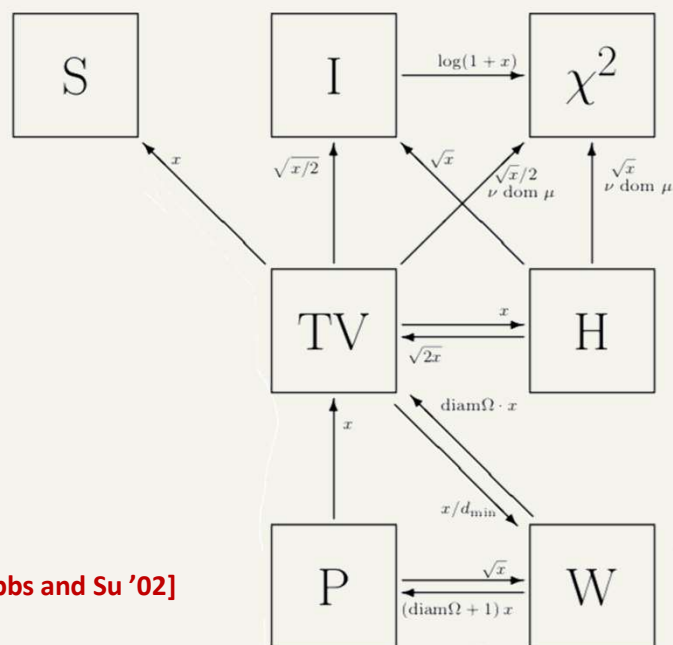


Figure credit: [Gibbs and Su '02]

# Mechanism Robustness & Optimal Revenue Continuity

**Setting:**  $n$  bidders, quasi-linear utilities, independent multi-dim types in  $\mathbb{R}^m$  drawn from  $F = F_1 \times \dots \times F_n$ , for all  $i$ , know  $\hat{F}_i$  such that  $d_P(\hat{F}_i, F_i) \leq \epsilon$

**Brustle-Cai-Daskalakis EC'20]:** Given  $\hat{\mathcal{M}}$  that is BIC and IR w.r.t.  $\hat{F}$  construct robust  $\mathcal{M}_R$  s.t.

| Robustness  | Continuity  |
|---|---|
| $\text{Rev}(\mathcal{M}_R, F) \geq \text{Rev}(\hat{\mathcal{M}}, \hat{F}) - O(n\eta + nm\sqrt{\eta})$ $\mathcal{M}_R \text{ is IR and } \eta\text{-BIC } (\eta = nm\epsilon + m\sqrt{n\epsilon})$ | $ OPT(\hat{F}) - OPT(F)  \leq O(n\eta + nm\sqrt{\eta})$ |

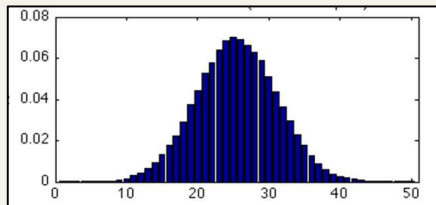
**Corollary:** Given  $\hat{\mathcal{M}}$  that is the revenue-optimal BIC and IR w.r.t.  $\hat{F}$ , can construct  $\mathcal{M}_R$  s.t.

$$\text{Rev}(\mathcal{M}_R, F) \geq OPT(F) - O(n\eta + nm\sqrt{\eta})$$

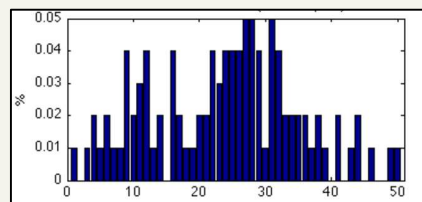
**Question:** Can we make  $\mathcal{M}_R$  be **exactly BIC** and appx-optimal for all dist'ns in the ball?

**Yes** if  $m$  or  $n = 1$ ; **No** for multiple items multiple bidders (follows from **[Lopomo-Rigotti-Shannon 2016]** + **[Tang-Wang'16]**).

# Corollary: Modularity (1+1=3)



true  $F$



observations (somewhere)

1

econometrics

approximate  $\hat{F}$

Econometrics, Stat, ML: solve 1, Prokhorov guarantees

+

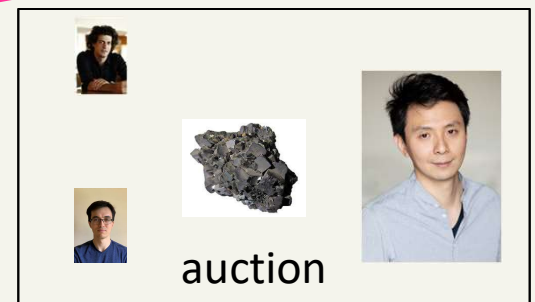
MD: solve 2 for  $\hat{F}$

**Approximately Optimal Mechanism for unknown  $F$**

2

MD

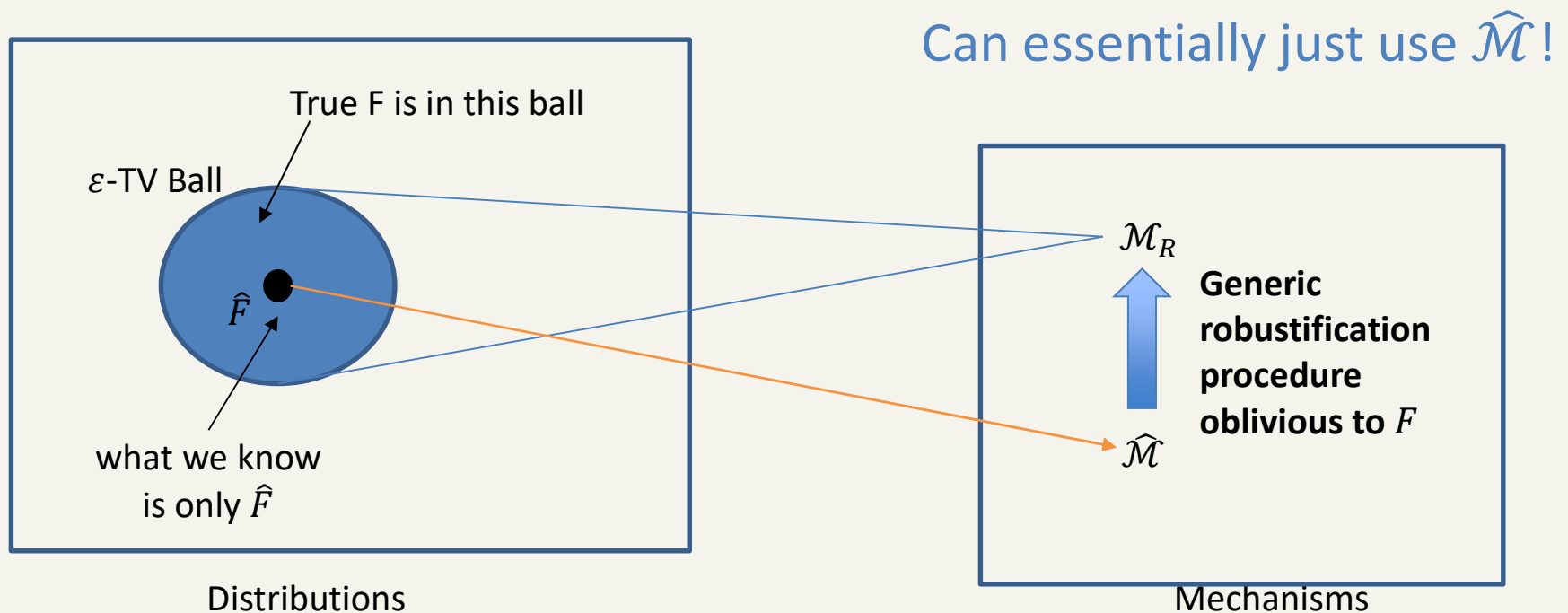
**Robust MD**



# Proof Vignettes of Robustness



# TV-Robustness



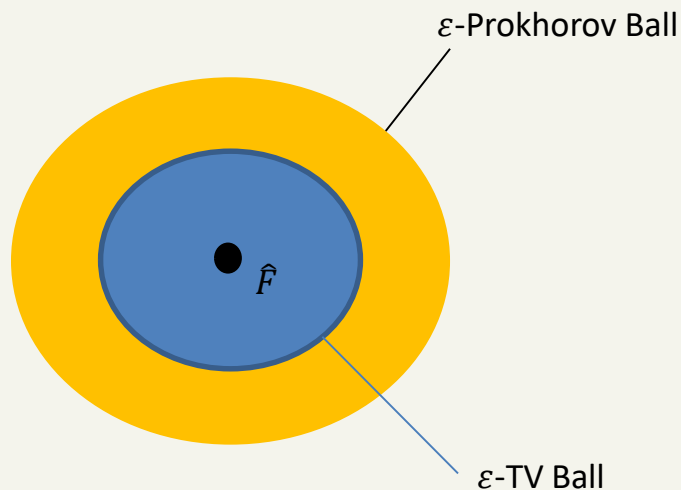
Total variation distance:  $d_{TV}(F, \hat{F}) = \sup_{\text{event } \mathcal{E}} |F(\mathcal{E}) - \hat{F}(\mathcal{E})|,$

$d_{TV}(F, \hat{F}) \leq \varepsilon \Leftrightarrow \exists \text{ coupling } \gamma(x, y) \text{ of } F, \hat{F} \text{ s.t. } \Pr_{\gamma}[x \neq y] \leq \varepsilon$



# Prokhorov Robustness $\Leftrightarrow$ TV Robustness

- Prokhorov Robustness  $\Rightarrow$  TV Robustness

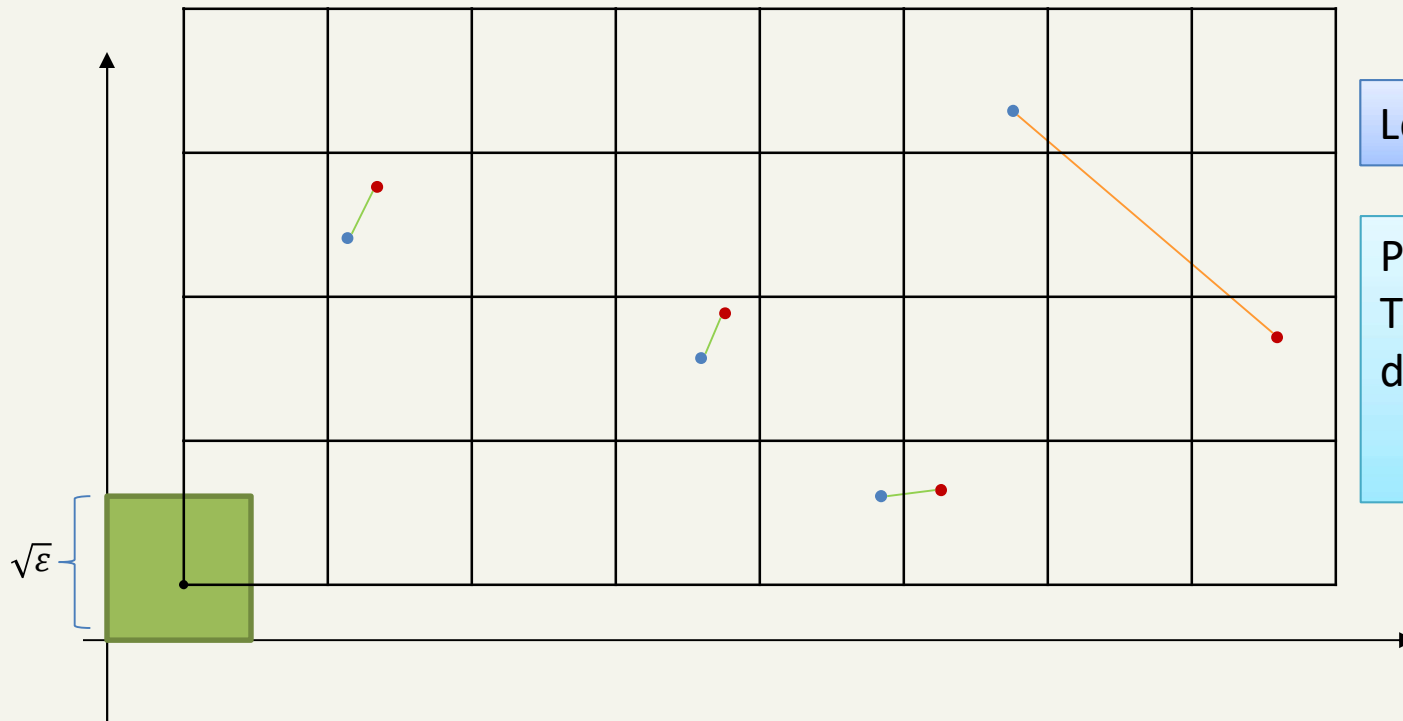


- TV Robustness  $\Rightarrow$  Prokhorov Robustness
  - hope a  $\text{poly}(n, m, \varepsilon)$ -TV Ball contains the  $\varepsilon$ -Prokhorov Ball
  - but even the  $(1 - \delta)$ -TV Ball does not contain the  $\varepsilon$ -Prokhorov Ball for arbitrarily small  $\delta$ .

# TV Robustness => Prokhorov Robustness

- Key Idea: round the distributions down to a **random grid**.

Definition of the Prokhorov distance:  $d_P(F, \hat{F}) \leq \varepsilon \iff \exists$  coupling  $\gamma(x, y)$ ,  
 s.t.  $\Pr_{\gamma}[\|x - y\|_1 > \varepsilon] \leq \varepsilon$

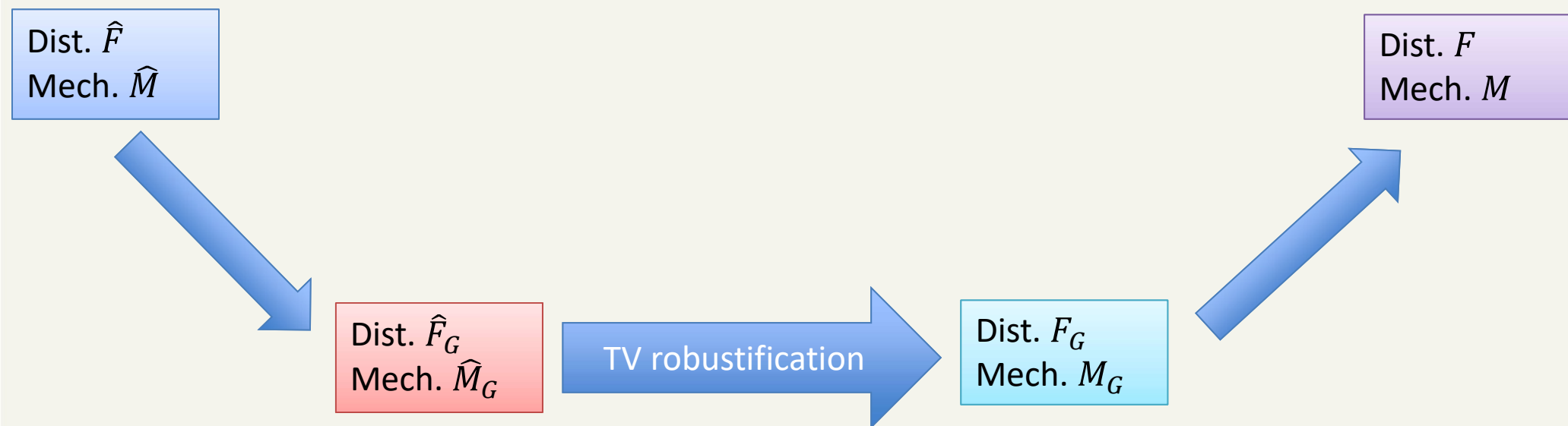


Lemma:  $\mathbb{E}[d_{TV}(F_G, \hat{F}_G)] = O(\sqrt{\varepsilon})$

Proof: Suppose  $\|x - y\|_1 \leq \varepsilon$ .  
 The prob. that  $x$  and  $y$  fall into different cubes is exactly:

$$\sum_{i=1}^m \frac{|x_i - y_i|}{\sqrt{\varepsilon}} \leq \sqrt{\varepsilon}.$$

# Prokhorov Robustification



Sample a random grid  $G$ .

Create  $\hat{F}_G$  and  $\hat{M}_G$  that is appx-BIC and IR wrt  $\hat{F}_G$ .

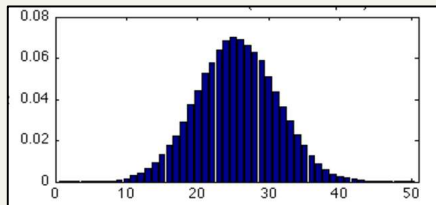
- For any  $t_i$ , sample  $b_i$  from  $\hat{F}$  conditioned on being in the right box, i.e.,  $b_i$  will be rounded to be in grid  $G$ .
- Feed  $(b_1, \dots, b_n)$  to  $M$ .

Use TV robustification to obtain  $M_G$  that is appx-BIC and IR wrt  $F_G$ .

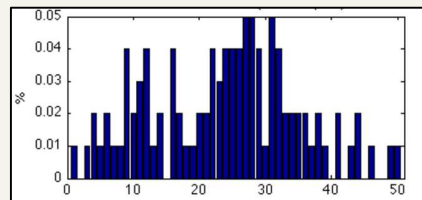
Create  $M$  that is appx-BIC and IR wrt  $F$ .

- For any  $t_i$ , rounded to grid  $G$ , and report the rounded type to  $M_G$ .

# Corollary: Modularity (1+1=3)



true  $F$



observations (somewhere)

1

econometrics

approximate  $\hat{F}$

Econometrics, Stat, ML: solve 1, Prokhorov guarantees

+

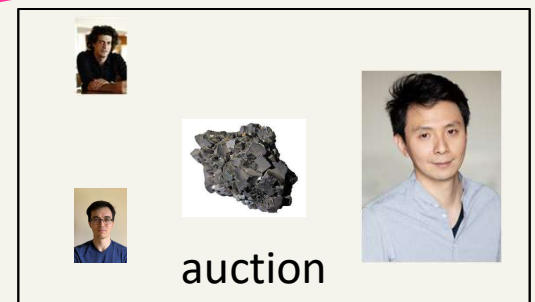
MD: solve 2 for  $\hat{F}$

**Approximately Optimal Mechanism for unknown  $F$**

2

MD

**Robust MD**



Robust MD meets ML



# Example 1: Mechanism Design meets Topic Models

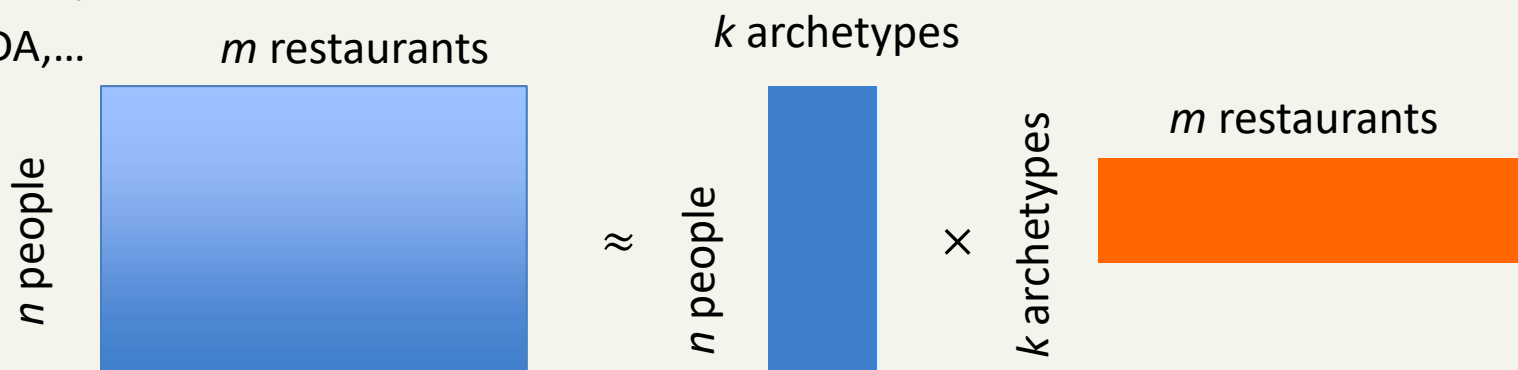


⋮



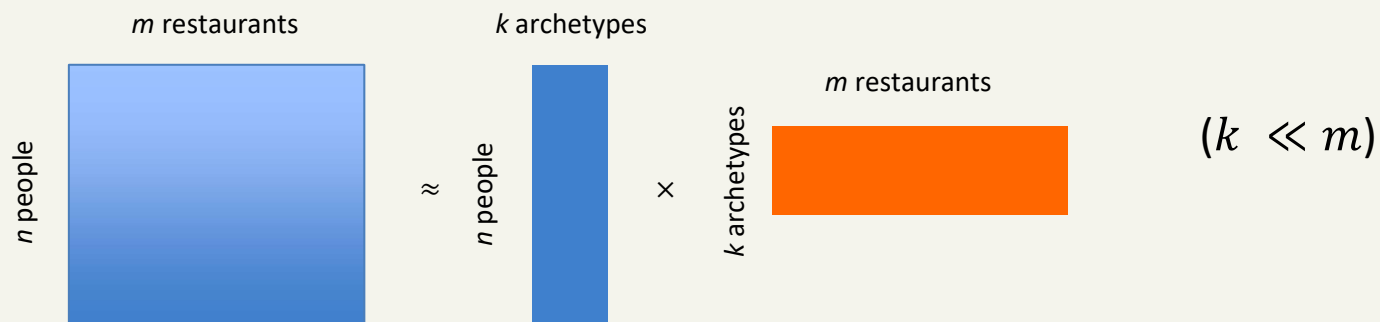
how should I  
auction seats in  
all Athens  
restaurants?

- Topic Models: practically useful (family of) statistical models for high-dimensional data with structure.
- Basic premise: high-dimensional vector  $t \in \mathbb{R}^m$  (e.g.  $m = \text{\#restaurants}$ ) generated by
  - first sampling a mixture over  $k$  archetypes (e.g. food connoisseurs)
  - then outputting  $m$ -dimensional vector by combining -- in some way dependent on sampled mixture dimensional samples corresponding to each archetype (e.g. preferences of food connoisseurs for restaurants)
- E.g. NMF, LDA,...



# Example 1: Mechanism Design meets Topic Models (cont'd)

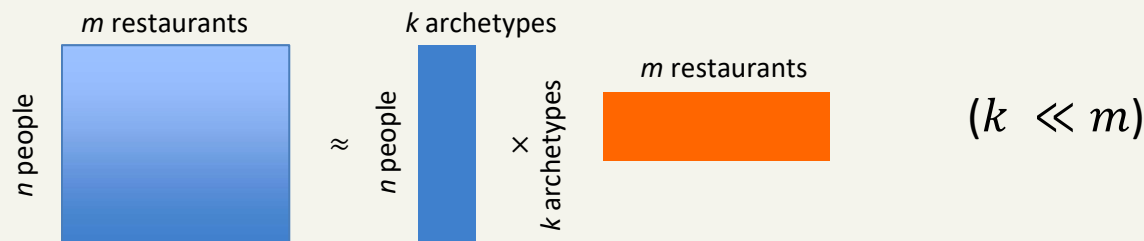
- **Challenge:** Suppose topic model is good approximation of high-dimensional type distribution  $F$ ; design good mechanism for  $F$ .



- **Issue:** topic model is only an approximation of reality (true types are close to manifold spanned by topic model samples)
- **Extra challenge:** impractical to ask bidders to communicate their  $m$ -dimensional type
  - how about asking them about their mixture over archetypes?
  - **Issue 2:** bidders don't know anything about archetypes!

# Example 1: Mechanism Design meets Topic Models (cont'd)

- *Challenge 1:* Suppose topic model is good approximation of high-dimensional type distribution  $F$ ; design good mechanism for  $F$ .



- *Challenge 2:* impractical to ask bidders to communicate their  $m$ -dimensional type, but bidders don't know anything about archetypes!
- 1+1=3 approach:
  - step 1 (ML): ask ML team to learn topic model  $\hat{F}$  approximating true  $F$  in Prokhorov
  - step 2 (MD): ask MD team to design mechanism  $\hat{\mathcal{M}}$  for topic model  $\hat{F}$ 
    - done right, effective dimensionality is  $k=\text{\#archetypes}$  (rather than  $m=\text{\#restaurants}$ )
    - e.g. (fake)  $\hat{\mathcal{M}}$  can ask bidders for their mixture over archetypes rather than their  $m$ -dimensional types
  - step 3 (Robust MD): massage  $\hat{\mathcal{M}}$  into  $\mathcal{M}_R$  attaining approximately same revenue on  $F$  as  $\hat{\mathcal{M}}$  on  $\hat{F}$ 
    - if  $\hat{\mathcal{M}}$  is  $\alpha$ -optimal for  $\hat{F}$ , then  $\mathcal{M}_R$  is  $\alpha(\text{ish})$ -optimal for  $F$
    - $\mathcal{M}_R$  can be made to ask sparse queries to bidders (e.g. "how much do you like this restaurant?" as opposed to "tell us how you like each restaurant in Hong Kong"). # of queries scales mildly in  $k$  and independent of  $m$ , under natural assumptions.



## Example 2: Mechanism Design meets Bayesnets and MRFs

**Sample Based MD:**  $n$  bidders, quasi-linear utilities, independent types drawn from  $F = F_1 \times \dots \times F_n$ , for all  $i$ ,  $F_i$  is over  $\mathbb{R}^m$ , and we are given **sample access** to  $F_i$ .

Large body of literature: [Elkind'07, Cole-Roughgarden'14, Mohri-Medina'14, Huang et al'14, Morgenstern-Roughgarden'15, Devanur et al'16, Roughgarden-Schrijvers'16, Gonczarowski-Nisan'16, Goldner-Karlin'16, Syrgkanis'17, Cai-Daskalakis'17, Gonczarowski-Weinberg'18, Balcan et al. '18, Guo et al. '19...]

- Many considers  $m = 1$
- General  $m$ , either requires item-independence or only learn the optimal mechanism in some specific class.

**Dughmi et al'14]:** if distributions  $F_i$  are **arbitrarily dependent** over  $\mathbb{R}^m$  then exponentially many samples in  $n$  are necessary, even to attain constant-factor approximation to optimal revenue

- holds for the simple case of one unit demand bidder,  $m$  items

The instance in [Dughmi et al'14] requires strong dependence.

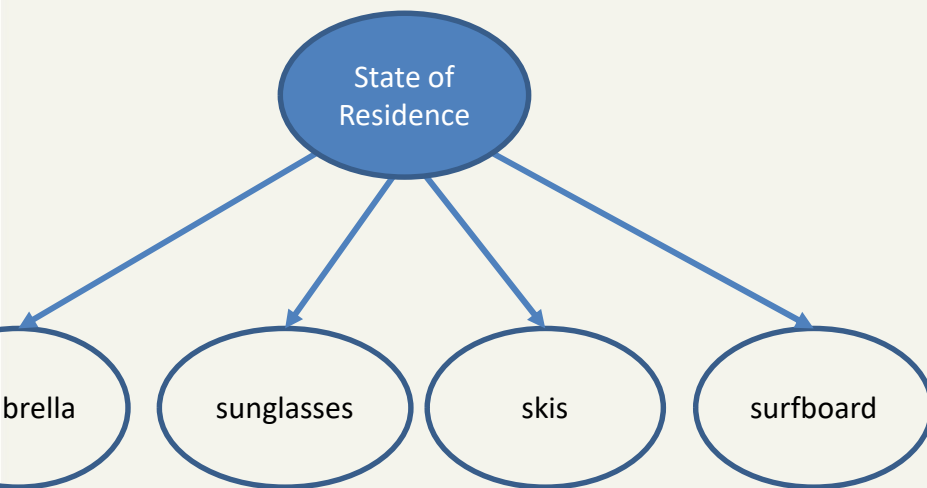
- Improve sample complexity that degrades gracefully with the degree of dependence?

We use two most prominent graphical models to capture dependence: **Bayesian Networks (Bayesnets)** and **Markov Random Fields (MRFs)**.

- Note that they are **fully general** if the graphs on which they are defined are **sufficiently dense**.
- Natural parameters of these models: **maximum size of hyperedges** in an MRF and **largest indegree** in a Bayesnet.
- Allow **latent variables**, i.e. unobserved variables in the distribution.

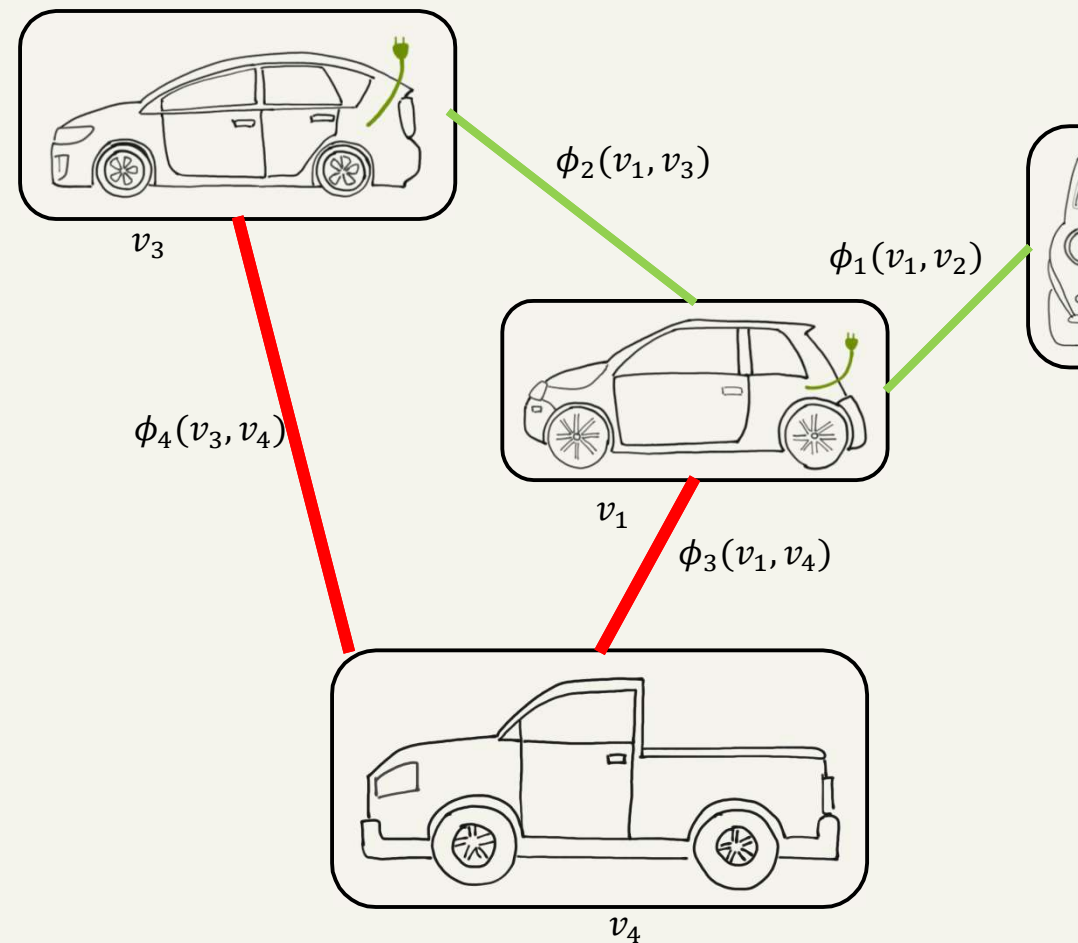
## Example 2: Mechanism Design meets Bayesnets and MRFs (cont'd)

Bayesnet: a directed acyclic graph



MRF: an undirected graph

$$\Pr(v_1, v_2, v_3, v_4) \propto \phi_1(v_1, v_2)\phi_2(v_1, v_3)\phi_3(v_1, v_4)\phi_4(v_3, v_4)$$



## Example 2: Mechanism Design meets Bayesnets and MRFs (cont'd)

- 1+1=3 approach:
  - Step 1 (ML): learn MRF/Bayesnet  $\hat{F}$  approximating true  $F$  in Prokhorov
  - Step 2 (MD): design good mechanism  $\hat{\mathcal{M}}$  for model  $\hat{F}$
  - Step 3 (Robust MD): massage  $\hat{\mathcal{M}}$  into a good mechanism  $\mathcal{M}_R$  for  $F$
- Sample complexity for learning an  $\epsilon$ -optimal and  $\eta$ -BIC mechanism:

| Setting                          | Sample Complexity   | Prior Result                |
|----------------------------------|---|-----------------------------|
| Product Measure                  | $\text{poly}\left(n, m, \frac{1}{\epsilon}, \frac{1}{\eta}\right)$                | [Gonczarowski-Weinberg '18] |
| MRF<br>( $d$ =max clique size)   | $\text{poly}\left(n, m^d,  \Sigma ^d, \frac{1}{\epsilon}, \frac{1}{\eta}\right)$  | unknown                     |
| Bayesnet<br>( $d$ =max indegree) | $\text{poly}\left(n, d, m,  \Sigma ^d, \frac{1}{\epsilon}, \frac{1}{\eta}\right)$ |                             |

$n$ =#bidders,  $m$ =#items,  $\Sigma$  = effective value range

Exponential dependence on  $d$  is unavoidable as  $d = \Omega(m)$  allows full dependence  
[Dughmi et al'14]

# Conclusion

- Main Result: Max-Min Mechanism Design Robustness Under Prokhorov in multi-dimensional settings.
- A new modular approach to MD
  - Learn model  $\hat{F}$  to within some distance; Prokhorov is good.
  - Find good mechanism  $\hat{\mathcal{M}}$  for  $\hat{F}$ .
  - Message  $\hat{\mathcal{M}}$  to  $\mathcal{M}_R$  that is robust to the model misspecification.
- I think we are at a turning point for MD + ML
  - we have a modular framework that allows disentangling the two.
  - lots of opportunities in ML meets MD space.

Thank you!